How to Compare Fabric Prices Before Placing a Bulk Order

HOW TO
COMPARE FABRIC PRICES
BEFORE PLACING A BULK ORDER
1. CHECK SPECIFICATIONS
Compare composition, GSM, width, weave, finish, colour and MOQ.
2. REVIEW SWATCHES
See and feel the fabric to check quality, texture, weight, drape and colour accuracy.
3. LOOK AT TOTAL COST
Consider bulk discount, MOQ, shipping, finishing, packaging and taxes.
4. COMPARE ALTERNATIVES
Evaluate different fabrics for the right balance of cost, quality and performance.
5. ASK THE RIGHT QUESTIONS
Confirm quality grade, lead time, repeat availability and quality assurance.
6. EVALUATE REAL VALUE
Choose fabric that delivers better quality, consistency and lower overall cost.
CHECK BEFORE YOU BUY
Quality
Specifications
Price Breakdown
MOQ
Shipping
Total Cost
FABRIC PRICE COMPARISON
FABRIC | GSM | WIDTH | MOQ | PRICE/MTR | TOTAL COST
Muslin | 80 | 44" | 1000 M | ₹65 | ₹65,000
Tencel | 120 | 58" | 500 M | ₹150 | ₹75,000
Linen | 140 | 58" | 500 M | ₹180 | ₹90,000
Viscose | 115 | 58" | 1000 M | ₹110 | ₹1,10,000
Satin | 120 | 58" | 500 M | ₹130 | ₹95,000
Denim | 12 oz | 58" | 500 M | ₹190 | ₹95,000
Poplin | 100 | 58" | 1000 M | ₹85 | ₹85,000
Twill | 160 | 58" | 1000 M | ₹120 | ₹1,20,000
BEST DEAL = RIGHT QUALITY + RIGHT PRICE + RIGHT SUPPLIER
Compare smart. Buy better. Grow your business.

When buying **wholesale fabrics**, the lowest price is not always the best deal. Fabric quality, composition, weight, finish, minimum order quantity, and shipping costs can all affect the actual value of your purchase. Whether you are sourcing Muslin, Tencel, Linen, Viscose, or Denim fabric, comparing your options carefully can help you control costs without compromising quality.

1. Start by Comparing Fabric Specifications

Before comparing prices, make sure you are comparing fabrics with similar specifications. A lightweight Linen and a heavyweight Linen, for example, may have very different prices even though they belong to the same fabric category.

Check details such as:

- Fabric composition
- GSM or fabric weight
- Width
- Weave and construction
- Finish and treatment
- Colour and dyeing quality
- Minimum order quantity

For fabrics such as Poplin, Twill fabric, Satin fabric, and Denim fabric, these specifications can significantly influence the final price.

2. Use Fabric Swatches Before Ordering in Bulk

A price quote tells you what you will pay, but a fabric swatch tells you what you are actually getting. Always request swatches when possible and examine the fabric for texture, thickness, drape, colour accuracy, softness, and overall finish.

For example, **Tencel** and Viscose can both offer a soft, fluid feel, but their characteristics and pricing may differ. Seeing and handling the fabric first makes it easier to decide whether the quoted price matches the quality.

3. Look Beyond the Price Per Metre

Comparing only the per-metre price can give you an incomplete picture. Consider the total cost of your order, including:

- Bulk discounts
- Minimum order quantities
- Shipping and delivery charges
- Custom dyeing or finishing
- Packaging costs
- Taxes or other applicable charges

A supplier offering a slightly higher fabric price may actually provide better value if they offer consistent quality, lower minimum quantities, or more favourable shipping terms.

4. Compare Different Fabrics for the Same Application

Sometimes, you may have more than one fabric option for a particular product. Comparing alternatives can help you find the right balance between cost and performance.

Fabric	Common Advantage	Price Comparison Consideration
Muslin	Lightweight and breathable	Check GSM and weave
Tencel	Soft and smooth	Compare composition and finish
Linen	Breathable and natural	Quality and weight affect price
Viscose	Soft and fluid	Compare blend and finishing
Satin fabric	Smooth and lustrous	Finish and fibre content matter
Denim fabric	Durable and versatile	GSM and construction are key
Poplin	Crisp and lightweight	Check weave density
Twill fabric	Strong and durable	Weight and fibre blend affect cost

5. Ask Suppliers the Right Questions

Before placing a bulk order, ask suppliers whether the quoted price is based on a specific quantity, colour, width, or quality grade. Also confirm whether the fabric you receive will match the approved swatch.

It is worth asking about production lead times, repeat-order availability, quality checks, and what happens if the delivered fabric does not meet the agreed specifications.

6. Calculate the Real Value of the Order

The best wholesale deal is not necessarily the cheapest quote. Think about how the fabric will perform in your finished products and whether its quality is consistent enough for repeat production.

A slightly more expensive fabric that reduces cutting waste, returns, defects, or customer complaints can ultimately be more economical than a cheaper alternative.

Make a Smarter Bulk-Fabric Purchase

Comparing fabric prices becomes much easier when you evaluate quality, specifications, quantity, and total landed cost together. Take time to review **fabric swatches**, compare

supplier quotations, and understand exactly what is included in each price before committing to a large order.

When you compare carefully, you can source the right fabric at a price that makes sense for your business while maintaining the quality your customers expect.

- Explore a wide range of premium fabrics at **Fabric Bazzaar** and find the perfect quality, style, and value for your next bulk order.